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BUSINESS OPPORTUNITIES FROM ISRAEL

July 2018

Company Name	Azrom (M. Cohen Metal Industries Ltd.) (14775)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.azrom.com
Year of Establishment	1959
No. of Employees	25
Offer No.	90570
Summary of offer	Export/Cooperation/Joint Venture: Greenhouse Turnkey Projects
<u>Description of Offer</u> <p>Leader in the global agricultural market, our company applies its experience and expertise to the design, engineering and manufacture of greenhouses, customized per terrain, climate, crop, and customer needs whatever they may be, worldwide.</p> <p>This is our mark of distinction – its ability to come up with innovative and creative solutions that meet the most challenging demands.</p> <p>Our company's greenhouses are designed to maximize the volume of light to create the optimal conditions for ensuring increased yields and profitability, even in extreme environments. With annual sales of over 250 hectares, our company is a leading greenhouse supplier.</p> <p>Today we specialize in turnkey projects, supplying a total greenhouse package from covering, trellising, and irrigation systems, to control systems, thermal screens, pads and</p>	

fans, circulators, grow bags, and more.

In addition, our company offers technical support services including feasibility studies, advice on location and installation, and expert agronomist consultation. Expertise in all aspects of greenhouse equipment and advanced agro-technology has won the company a reputation for proven success and first-class service and installations. With agents strategically located worldwide, our operations are quality tested.

Potential Partners	Agricultural input suppliers, agricultural equipment companies, construction companies of agricultural structures.
Target Countries	Kazakhstan, USA, Azerbaijan, Armenia, Uzbekistan.

Company Name	BIO-GUARD (36555)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.bio-guard.net
Year of Establishment	2001
No. of Employees	10
Offer No.	90571
Summary of offer	<i>Export/Cooperation/Representation/Services:</i> Proprietary biometric solutions for a wide variety of applications for business, government, security and home use
<p><u>Description of Offer</u></p> <p>Established in 2001, the company is a leading developer of innovative, proprietary biometric solutions for a wide variety of applications – for business, government, security and home use.</p> <p>Our goal is to develop and implement high-performance, user-friendly biometric products and solutions, meeting the rapidly growing need for positive identification and effectively countering the increasingly widespread phenomena of identity theft and forgery.</p> <p>The company's advanced systems and modules combine an unmatched level of</p>	

<p>performance in terms of accuracy and one-to-many matching with exceptional ease of use, fully complying with US and European biometric standards. Operating as standalone systems or as part of a network, our company's state-of-the-art biometric solutions are deployed for satisfied customers in the USA, Europe, the Far East, the Middle East and Africa. Our company has integrated palm vein authentication technology into a new contactless, biometric authentication system for verifying an individual's identity by recognizing the unique pattern of veins in the palm. Using "no touch" palm vein scanning technology, the new IDPod authentication solution provides the same level of reliability and accuracy as iris recognition, with the ease to use fingerprint recognition. It addresses the growing scourge of credit card and smart card fraud, as well as helping organizations comply with HIPAA and other legal requirements. ID-Pod™ is suitable for a wide range of vertical markets, including security, financial/ banking, healthcare, commercial enterprises and educational facilities. BioGate™ is controlled by the Powersill™, a powerful management platform equipped with the latest DSP technology from Texas Instruments, running at up to 1GHz.</p> <p>Ultramanage™ is an intuitive management application, managing hundreds of users through remote enrolment station and server to enrol, delete and identify users.</p>	
Potential Partners	Integrators/Distributors in the security market
Target Countries	Mexico, Philippines, Africa.

Company Name	Kosher Casual (67595)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.KosherCasual.com
Year of Establishment	2008
No. of Employees	11
Offer No.	90572
Summary of offer	<i>Export:</i> <i>Large range of modest clothing for women, teens and girls</i>
<u>Description of Offer</u> The company is a major manufacturer and distributor of modest clothing worldwide.	

For over 10 years, the company has developed an extensive range (over 150 items) of modest clothing with a modern orientation for women, teens and girls. They have also recently added a Plus size line for US women's sizes 18-24 that has received very positive feedback.

The company sells basics from all categories including skirts, layering shells, dresses, modest accessories, swim and sports clothing. Basics are the easiest goods to sell with no need for regular markdowns. They produce a wide range of modest clothing to meet a wide definition of modesty offering many choices to modest clothing wearers.

The company makes it easy for their wholesale accounts to order with an online format, low minimum order quantities, and the ability to order only the exact sizes and colours that they can sell easily (not needing to order a full size range of each colour). Furthermore, the company's wholesale prices are very attractive compared to the competitors, and their designs are considered more modern.

The company exports worldwide, but 80% of their exports are to the U.S. (approximately 50 wholesale accounts). In addition to B2B wholesale exports, they also sell B2C through their own website, Amazon, Ebay, and ModLi.

Potential Partners	Resellers of modest clothing, relevant market places.
Target Countries	US, Canada, Australia, EU, others.

Company Name	Medical Feedback Technologies Ltd. (67851)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.imbeaty.com
Year of Establishment	2005
No. of Employees	17
Offer No.	90578
Summary of offer	Export: <i>An affordable real-time CPR feedback Device</i>

Description of Offer

Our company developed an innovative real time CPR feedback device dedicated to lay rescuers and medical teams (CE & FDA approved).

The feedback provided by the device allows real time adjustments of the applied force during chest compressions, to the recommended force that will effectively compress the victim's heart and provide sufficient blood flow to the brain and other vital organs.

We believe that by creating an "effective" bystander community and strengthening the first links of the "survival chain" more lives can be saved each day.

Potential Partners	First aid distributors, First aid & CPR training companies, AED distributors, Telemedicine services, Health care services.
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Target Countries	USA, Germany, Italy, France, UK, Spain, Russia.
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Company Name	GALI KARTEN LTD. (67864)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.galikarten.com
Year of Establishment	2008
No. of Employees	13
Offer No.	90589
Summary of offer	<i>Export/Joint Venture/Representation:</i> Haute Couture Wedding Dresses
<u>Description of Offer</u> The company specializes in the production of unique wedding dresses that blend elegantly with modern and innovative twist. The company offers contemporary bridal style designs, caters to women interested in personal fashion statement emphasizing quality, distinctiveness and elegance.	

In 2006, the owner/designer graduated with honors from Shenkar, the prestigious College of Fashion Design in Tel Aviv, and was then selected for an internship at the prestigious world-famous fashion house of **Christian Dior** in Paris. Upon her return to Israel, she opened an intimate bridal gown studio.

The gowns are known for their feminine, romantic, figure-flattering designs with sleek, modern lines and a combination of fabrics and lace.

Quality and sophistication are an inseparable part of the designer's work, produced at her studio in Israel.

In 2017 the company began to receive inquiries from private customers and boutiques worldwide.

Our company's activities are divided into four areas: designing, manufacturing, selling to private customers and exporting to boutiques.

Today our company is located in Tel Aviv and exports to high-class boutiques in London, Italy, United States and Brazil.

Potential Partners	Elegant boutiques, local agents.
Target Countries	USA, UK, France, Canada, Australia, Spain, Greece, Singapore, Hong Kong, Dubai, Russia.

Company Name	Radex Import & Marketing Ltd. (38200)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.radex.co.il
Year of Establishment	2003
No. of Employees	30
Offer No.	90573
Summary of offer	<i>Import and Marketing: Beers</i>
Description of Offer Our company specializes in importing and marketing many European beers. Currently we are importing from 7 different breweries (Austria, Germany, Belgium, UK, CZ and Malta). We also represent exclusively the number 1 boutique Israeli beer called Alexander.	

The company is involved in the HORECA (70% of our products are sold in the on-trade). We are working on draught with over 400 bars all over Israel. We operate both in the Kosher and non-Kosher segments in Israel.

Potential Partners	Breweries worldwide
Target Countries	European countries, including Russia.

Company Name	Open Aluminum Design Ltd. (66808)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
E-Mail	yonatk@chamber.org.il
Website	www.innout.co.il
Year of Establishment	1964
No. of Employees	10
Offer No.	90574
Summary of offer	<i>Import/Joint Venture/Representation: Aluminium/Wood/Wood-aluminium windows and doors Aluminium Pergolas, Glass, etc.</i>

Description of Offer

Fields of activity:

- Our company is an entrepreneurial contracting company.
- The company is engaged in the management, coordination and execution of projects.
- Our services include engineering accompaniment for the project, from the initial stages until the final stages of delivery, while providing supervision and engineering accompaniment at the construction site, engineering and technical consultancy and budget management.
- Our company has extensive experience in all types of aluminium works, both in the public sector and in the private sector, apartments and luxury villas - including imported products from the highest advance suppliers in the world.

The company currently has three large branches in the North of Israel:

- The main branch is located in Migdal HaEmek, where the company's management offices are located too.
- The secondary branches are located in Shfaram and Nazareth.
- Each branch covers an area of 1,500 square meters and includes a manufacturing plant, an aluminium warehouse and accessories.
- The company currently employs more than 100 workers and leading professionals in the aluminium field.
- Our company is committed to meeting high standards while ensuring quality, standardization, meeting timetables, maintaining customer budget, innovation and creative thinking.
- We are proud on being a family company, which involves the dedication and commitment of all company officials.
- In our company, we understand the importance of trust between the contractor and the customer, and with more than 30 years of experience, we see the integrity, professionalism, ethics and satisfaction of our customers as a supreme value.

Sample projects in recent years:

- New trains station – North region of Israel.
- Expansion of the Emek Hospital in Afula - a new building.
- Commercial buildings - Nazareth.
- Herodes hotel – the Dead Sea.
- Leonardo hotel – Tiberias.
- NYX hotel – Herzelia.
- The Auditorium Project - Weizmann Institute.
- Steel Rolling factory – Industrial zone - Sagi 2000.
- "Fire Pipeline" factory - Taanachim Industrial Zone.
- A wide range of residential buildings all over the country.
- A wide range of private villas and luxury residences throughout the country.

Potential Partners	Manufacturers of the above mentioned items.
Target Countries	Worldwide.

Company Name	Django Trade Ltd. (67632)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020

	Email: yonatk@chamber.org.il
Year of Establishment	2018
No. of Employees	1-10
Offer No.	90579
Summary of offer	<i>Import: Backpacks, Wallets, Sunglasses, Binoculars and other brand-name products</i>
<p><u>Description of Offer</u></p> <p>We are an Israeli ecommerce company that sells products on Online Marketplaces in the US and Europe.</p> <p>We are interested to purchase products of the hereunder mentioned brands:</p> <p>Saryna Key, Soda Stream Bottles, Oakley Sunglasses, Versace Sunglasses, Phillips Norelco, Leatherman, Dabalash, Jansport Backpacks, Herschel Backpack, Bushnell Binocular, I-Clip Wallets.</p>	
Potential Partners	Wholesalers, dealers and exporters of brand name products.
Target Countries	All countries.

Company Name	Angels Business Partners - ABP (66909)
Contact Person	<p>Initial contact will be made through the Federation of Israeli Chambers of Commerce:</p> <p>Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il</p>
Website	www.angels4u.co.il/businesspartners/
Year of Establishment	1981
No. of Employees	20-30
Offer No.	90575
Summary of offer	<i>Representation/Services: Financial and tax consulting, legal consulting, organizational</i>

	<i>development, marketing, HR, administration and logistics</i>
<p><u>Description of Offer</u></p> <p>Our firm provides a unique combination of services for its clients under one roof, which can help and solve business challenges they face, while considering to establish, invest or merge with another company in Israel.</p> <p>Our firm is offering a variety of solutions for global businesses, enterprises and start-ups. We provide services to a different kind of industries. Our clients are companies from traditional manufacturers to cutting edge hi-tech and whatever in between. We understand the significance of bridging the cultural gap for business success, and therefore provide our clients with bilingual services. One of the advantages is that our clients get a significant opportunity to benefit from our experience in order to control their business.</p> <p>The firm is part of a group with extensive experience of over 30 years in: financial, tax and legal consulting and also wide-spread network. Our team offers tax and legal consulting, organizational development, marketing, HR, administration and logistics. We are well acquainted with the market and business environments in Israel and can lead you through the process, helping to localize or invest your money in the best way possible for your business. By combining an innovative business management approach and vast knowledge of the local market, our integrated team provides clients with guidance, consultation services and goal-focused brainstorming. The result is an extensive framework and smart implementation of the best course of action.</p> <p>We are looking for companies interested to enter the local market or invest in Israel. As our trade partners and clients, you will enjoy our team's extensive know-how in finance, taxes and legal topics, marketing consulting and organizational development in Israel.</p>	
Potential Partners	<ul style="list-style-type: none"> • Foreign companies considering the establishment, investing or merging with another company in Israel. • Business, trade professional departments in industrial and technology companies. • Global companies and firms providing services within our expertise range, with knowledge of the local environment of their countries and readiness to be our business partners. Also clients looking to enter either the Israeli market or the local market of their own country.
Target Countries	All countries.

Company Name	KB Goods Products & Projects (67731)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.kbgoods.co.il
Year of Establishment	2013
No. of Employees	5
Offer No.	90576
Summary of offer	<i>Import/Representation/Franchisee: Sanitary Products</i>
<p><u>Description of Offer</u></p> <p>The company imports, markets and distributes Sanitary Products in Israel.</p> <p>Company policy – Quality without Compromise.</p> <p>Vision – Sales and market share growth build-up by two digits per year.</p> <p>Products – Concealed cistern spare parts Inlet/outlet valves, panels, pipes, gaskets, hoses, etc.</p> <p>Service and repair shop of toilets in Israel.</p> <p>Looking to be exclusive agent for concealed cistern & spare parts in Israel. Inlet/outlet valves, panels, pipes, gaskets, hoses, etc.</p>	
Potential Partners	Manufacturers and suppliers.
Target Countries	Italy, Germany, Spain, Turkey, Portugal, France, China, Philippines.

Company Name	L.S. Marketing & Registration (53745)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.ls-amarandmore.com
Year of Establishment	2000
No. of Employees	10
Offer No.	90577
Summary of offer	<i>Services/Joint Ventures:</i> Authorized Representative for Medical Devices
<u>Description of Offer</u> <ul style="list-style-type: none"> • A significant advantage in case the manufacturers do not wish to appoint a specific distributor in Israel. We will register the products with the Israeli MOH, will make the follow up with MOH and will be the RA Rep. in Israel. We will update MOH concerning all regulatory issues including recalls. Manufacturer will forward then the final Amar approval to various distributors. • Allocation of MD Distributor/s on the Israeli Market. • Thanks to our extensive connections in the Israeli MD Field, we can assist manufacturers to find the right distributor/s. We will check the distributor, conduct a market research if needed and will provide you with all the required assistance until the final agreement with the right distributor/s. <p>20 years of connections and experience.</p> <p><u>Our Expertise:</u></p> <p>Regulatory Affairs - Business Development - Import/ Export of Medical Devices</p> <p>We also make registrations worldwide - CE + EU Rep. Services - FDA & US agent services - legal services in Germany for companies that need to enter the Israeli & German market.</p>	
Potential Partners	Medical devices manufacturers.
Target Countries	Worldwide.

Company Name	QUANTIM LTD. (59366)
Contact Person	Ms. Yonat Keren, International Relations Division, FICC
Telephone No.	972-3-5631020
Fax No.	972-3-5619027
E-Mail	yonatk@chamber.org.il
Website	www.tupperware-il.co.il
Year of Establishment	2013
No. of Employees	15
Offer No.	85138
Summary of offer	<i>Import/Joint Venture/Representation/Services: Importer of Household Appliances is looking for new innovative products for distribution</i>
<p><u>Description of Offer</u></p> <p>The company was established in 2013 offering quality products import and distribution services. Specialized in direct sales, for the last 5 years the company is an authorized importer and distributor.</p> <p>With our team of professional employees we have a wide range of sales force all over the country, well established warehouses, packing and distribution facilities in central locations for servicing all over the country.</p> <p>We would like to expand our activity to import and distribute additional quality products and/or provide quality logistic services of warehousing with additional service options such as marketing and leading sales force.</p>	
Potential Partners	New brands aiming at penetrating the Israeli market. Direct sales companies.
Target Countries	US, China, Europe.